

## **Current Portfolio Companies:**

### **Accuvant**

[www.accuvant.com](http://www.accuvant.com)



Accuvant is a leading national provider of information security solutions and professional services to enterprise class customers, headquartered in Denver, Colorado. Accuvant resells a variety of security technologies manufactured by the leading, best-of-breed technology vendors.

In addition to the deployment of technology, the Company's professional services arm offers enterprise assessments, PCI audit services, and IT compliance policy development and implementation. Accuvant's experienced account managers and engineers provide the high-touch interaction and in-depth knowledge their clients need to navigate the security landscape. The Company's seasoned consultants ensure timely, expert execution of projects.

With a unique, singular focus on information security and a customer-centric sales strategy, Accuvant differentiates itself as a trusted advisor to its clients and a true value-added distributor to its manufacturing partners. Accuvant serves one-quarter of Fortune 100 companies, one in five of the Fortune 500, and several hundred other large companies and government agencies throughout the United States. The Company operates out of 21 sales offices, primarily in the Western and Midwestern states.

Sverica Contact:  
Frank Young

Accuvant Contact:  
Scott Walker, VP of Operations

### **Ackerman Security Systems**

[www.ackermansecurity.com](http://www.ackermansecurity.com)



In the spring of 2005, Sverica International made an investment to acquire a majority stake in Ackerman Security Systems, the largest independent provider of security alarm installation and monitoring services in the greater Atlanta market with more than 25,000 customers.

With its experienced staff and its Atlanta based state-of-the-art U.L. central station monitoring center, Ackerman Security Systems is able to serve residential and commercial customers' broad range of security needs.

Sverica Contact:  
Sandro Mina

Ackerman Security Systems Contact:  
Bruce Turry, President

**Care Factor**

[www.carefactor.com](http://www.carefactor.com).



The Data Centre Company (Care Factor) is a leading IT infrastructure solutions provider in Western Canada. Care Factor is a leading IT infrastructure solutions provider in Canada, and offers a full lifecycle of data center services to businesses, including designing, building, maintaining, relocating and co-locating data center facilities. Care Factor serves leading enterprises across industries, including energy, utilities, financial services, online media, and government. The Company is headquartered in Calgary, Alberta, with additional offices in Vancouver, Edmonton, Winnipeg and Toronto.

Sverica Contact:  
Frank Young

Care Factor Contact:  
Ecky Pilz, CEO

**Center Rock, Inc.**

[www.centerrock.com](http://www.centerrock.com)



In January 2008, Sverica International made an investment to acquire a majority stake in Center Rock Inc. (CRI). CRI is an integrated drilling solutions company that manufactures a complete line of pneumatically driven consumable drill bit systems, distributes capital equipment in the form of high-pressure air and booster compressors that power its manufactured drilling components and offers 24/7 support services. Headquartered in Berlin, Pennsylvania, with an additional office in Grand Junction, Colorado, CRI serves a national customer base throughout the oil & gas, infrastructure / construction and water well / blast hole industries.

Sverica Contact:  
Dave Finley

Center Rock Contact:  
Brandon Fisher, CEO

## **Creative Catalog Concepts**

[www.creativecatalogs.com](http://www.creativecatalogs.com)



In October 2005, Sverica acquired a majority interest in Creative Catalog Concepts, a leading publisher of product catalogs and other print and electronic marketing collateral in the school supply, art materials and specialty toy industries. The company provides independent dealers with a complete multi-channel marketing kit that includes product catalogs, direct mail flyers and postcards, e-commerce websites, and promotional calendars.

Based in Orange City, Florida, Creative Catalog Concepts serves hundreds of school supply dealers primarily in the United States and Canada.

Sverica Contact:  
Sandro Mina

Creative Catalog Concepts Contact:  
Jay Rice, CEO

## **Delphon Industries**

[www.delphon.com](http://www.delphon.com)



Delphon Industries, with divisions Gel-Pak, and Quik-Pak, was formed by management and Sverica in 2004 and is a leading supplier of innovative packaging and handling materials for the semiconductor and other high-tech industries. Delphon will serve as a platform for continued expansion via organic growth and acquisition of packaging and specialized service companies for the service of semiconductor and other technology industries.

Gel-Pak, an ISO 9001:2000 certified company, has developed a family of products designed to protect sensitive devices during transport, processing, inspection, and assembly and offers cost-effective customized solutions where damage during handling must be avoided. Gel-Pak films are widely used for the lapping of Thin Film Heads, Wafer Thinning and Polishing applications, and for protecting delicate surfaces. Headquartered in Hayward, California, Gel-Pak maintains an extensive worldwide sales network to serve the needs of advanced device manufacturers.

Gel-Pak expanded with the Quik-Pak division through the acquisition of SPT, Inc. in San Diego. Quik-Pak serves the needs of design engineers looking for a faster method of packaging prototypes and design verification samples. Using its patented Open-Cavity Package technology, Quik-Pak can now produce IC prototypes in any plastic package at any time. Quik-Pak's patented Open-Cavity technology and complementary turn-key assembly services provide leading semiconductor manufacturers worldwide, as well as fabless companies, with a strategic advantage for their IC design programs.

As Delphon Industries, Gel-Pak and Quik-Pak provide complete packaging and handling solutions with diverse applications.

Sverica Contact:  
Gunnar Bjorklund

Delphon Industries Contact:  
Jeanne Beacham, President and CEO

**iCoat Company**  
www.icoatcompany.com



iCoat Company, based in Santa Fe Springs, California, is a leading provider of Anti-Reflective coatings for eye wear (AR coatings) in the US. Anti-Reflective coating reduces eye-strain, increases visual acuity, enables safer night driving, and provides aesthetic benefits to the wearer by removing the glare and reflections associated with uncoated optical lenses. The AR market is one of the fastest-growing segments of the US optical market. Throughout its 15-year history, iCoat has been lauded consistently for the quality of its products and its unparalleled level of customer service. Jack Jue, iCoat's founder, has been a pioneer in commercializing and growing the AR coating industry since its inception in the 1980s. Mr. Jue introduced the industry's most advanced AR coating process, VIVIX, as well as the first hydrophobic lens coating in the United States. He has recently received honors from the prestigious Optical Laboratories Association for a lifetime of innovation and service in the optical industry.

Sverica Contact:  
Gunnar Bjorklund

iCoat Contact:  
Arman Bernardi, CEO

**Magellan's**  
www.magellans.com



Magellan's is a leading retailer of travel goods and clothing. Through its catalog, website, and retail stores, Magellan's provides a superior selection of travel products to make travel more comfortable, safe, and rewarding.

Founded in 1989 by two ex-airline employees, Magellan's has been a source of both travel products and travel advice. Magellan's is proud to thoroughly evaluate all of its products and only sell "what we would take on a trip with us." It offers an extensive "Travel Advice" section on its website, www.Magellans.com, including tips, country guides, and details like an international electrical outlet connection wizard. Over 200,000 active customers trust Magellan's to provide useful and unique goods for their travels.

Sverica Contact:  
Gunnar Bjorklund

Magellan's Contact:  
Mark Gallo, CEO

**MC Sign**

[www.mcsign.com](http://www.mcsign.com)



MC Sign is a leading national, outsourced provider of new sign installation programs and sign maintenance services. The company's experienced project managers and customer services representatives ensure timely, cost-effective installation and maintenance of outdoor signs for some of the largest retail, restaurant, and financial service companies in the United States. A continuously qualified network of more than 3,000 service technicians and wholesale manufacturers enables MC Sign to provide local service on a national scale.

Sverica Contact:

Dave Finley

MC Sign Contact:

Tim Eippert, President

**OASIS Records Management**

[www.oasisgroup.eu](http://www.oasisgroup.eu)



Offsite Archive Storage & Integrated Services (OASIS) is an Ireland and UK based Records and Information Management platform. OASIS provides secure offsite records storage and related services to businesses: hard copy paper storage, media storage, imaging, digital archiving, and destruction services.

OASIS serves approximately 600 clients including leading enterprises in the financial, legal, healthcare and government sectors. OASIS is headquartered in Dublin, Ireland with additional offices in Belfast and London.

Sverica Contact:

Sandro Mina

OASIS Contact:

Dennis Barnedt, Acting CEO

**PROEM**

[www.proem.org](http://www.proem.org)



PROEM is a Phoenix-based event resources company that services three market sectors: Professional Event Management, Commercial Services, and All Occasions. The Company represents the largest event resources company in the Southwest and one of a few turn-key providers in the United States, offering a broad scope of products and services to events of all sizes. PROEM touches over 8 million people each year through its event resources at high-profile sporting and cultural events, corporate meetings and social gatherings. The company offers full-service event management including consulting, logistics, traffic control, security and other event personnel, as well as rental items, including tent structures, table-top items, generators, heating and cooling, ecology services and much more.

Sverica Contact:  
Gunnar Bjorklund

PROEM Contact:  
Brad Kramer, CEO

**Prospect Education**

[www.prospecteducation.com](http://www.prospecteducation.com)



Prospect Education, based in Reno, Nevada, is a provider of career college educational services. Prospect was formed in 2003 as a platform for growing a regional company based on acquisitions of career colleges and organic growth through additions of campuses and new programs. Prospect Education acquired Clarita Career College in Canyon Country, California in June of 2003 as its first acquisition, subsequently opening a branch in Lancaster, California. Clarita Career College offers a variety of vocational programs including legal assisting and allied health programs. In November of 2005, Prospect Education acquired Charter College, a premier college in Anchorage, Alaska. Charter offers certificates through bachelor's degrees in programs such as medical office administration, information technology and business management. The colleges provide high quality practical curriculum bringing graduates to the employment marketplace as quickly as possible with the skill sets and experience demanded by employers in each area of emphasis. Prospect offers a slate of high quality programs for career minded students. Charter Colleges is nationally accredited and students are eligible to participate in traditional federal financial aid grant and loan programs.

Prospect Education is actively seeking acquisition opportunities and welcomes inquiries from career college owners and operators throughout the western region.

Sverica Contact:  
Gunnar Bjorklund

Prospect Education Contact:  
Michael L. Dawson, CEO

**PsPrint**

[www.psprint.com](http://www.psprint.com)



Founded in 1990, PsPrint is a full-service, web-integrated printing company providing printing for all media, from business cards and stationery items to tickets and posters, ID badges, and vinyl banners, as well as binding, typesetting, and design services. Automated state-of-the-art digital color printing technology ensures efficient, high-quality output. A full letterpress department also provides binding and finishing services unmatched by machinery. With its web-enabled templates, ordering solutions, and continual real-time workflow update system, PsPrint brings a completely new level of service to the business of providing short-to long-run print orders and the best work at the best price. Most orders can be turned around in as little as one day. Customers and staff also have access to the same tracking tools, information, and messaging capability. This comprehensive use of technology for communication and process management enables PsPrint to provide transparent and efficient service that is unique to the industry.

Sverica Contact:

Frank Young

PsPrint Contact:

Andy Comly, CEO

**Quest Education**

[www.cqlc.edu](http://www.cqlc.edu)



Quest Education Corporation, based in St. Paul, Minnesota, is a provider of career college educational services. Quest was formed in 2009 as a platform for establishing a regional leader in post-secondary education by executing a growth strategy of acquiring high-quality institutions, opening new campuses, and expanding educational programs. Quest Education completed its first acquisition of Career Quest Learning Centers, Inc. in December of 2009. Career Quest currently has two campuses in Lansing and Jackson, Michigan, and offers a variety of vocational programs in administration, allied health, and IT areas. Career Quest is nationally accredited and participates in federal financial aid programs.

Quest Education is actively seeking acquisition opportunities and welcomes inquiries from career college owners and operators throughout the Midwest region.

Sverica Contact:

Gunnar Bjorklund

Quest Education Contact:

Guy P. Bell, CEO

**Sheet Music Plus**  
www.sheetmusicplus.com



Founded in 1997, Sheet Music Plus (SMP) is the world's largest online retailer of sheet music. Its website, www.sheetmusicplus.com, offers shoppers over 400,000 products – typically songbooks, scores, and instructional books.

SMP's unparalleled selection and availability of products is appreciated by its international customer base and a key point of distinction. Sheet Music Plus stocks over six times the number of products carried by the average print music retailer, and has developed a proprietary system for rapidly sourcing "hard to find" titles. Leveraging its strong relationship with suppliers, Sheet Music Plus has become a print music resource for music hobbyists, students, teachers, directors, librarians, and professionals.

The company is based in Emeryville, California.

Sverica Contact:  
Frank Young

Sheet Music Plus Contact:  
Keith Cerny, CEO

**US Liner Co.**  
www.uslco.com



US Liner Co. is the industry leading developer and manufacturer of thermoplastic composite solutions for a broad range of applications. Primary industries served include the truck trailer, rail transport, intermodal shipping container and recreational vehicle markets.

Combining continuous glass fibers with tough, corrosion- and moisture-resistant polypropylene, in multilayer laminated structures, U.S. Liner has perfected a new class of versatile sheet materials. From ballistic-grade Bulitex® sheet to new, low-cost Versitex® panels, and special hybrids that combine the two technologies.

Developed using a proprietary manufacturing process, these products provide better physical and mechanical properties at an attractive price point in comparison to conventionally used materials such as fiberglass, steel or aluminum and plywood across a variety of applications.

The Company serves an international client base including the largest OEMs in the truck trailer, RV and shipping container industries. US Liner is headquartered in Pittsburgh, PA.

Sverica Contact:  
Dave Finley

US Liner Contact:  
Mike LaRocco, CEO

## Historical Portfolio Companies:

### Accudocs



A document processing business based in Alabama. Through organic growth and acquisition the founders of Sverica quickly grew this platform which became the largest independent document processing company in the US. In December 2000, Accudocs was sold to a strategic buyer generating very attractive returns to the investors.

### Automatic Detection Systems

Alabama's #1 Residential  
Security Company



A security alarm monitoring business based in Alabama. Under the leadership of the founders of Sverica, the company experienced accelerated internal and external growth, completed multiple acquisitions and grew to be ranked amongst the United States' top 100 electronic security alarm companies. In October 1996, ADSI was sold to a strategic buyer, generating returns to the investors far exceeding the original projections.

### Camera World



A retailer of cameras, camcorders and related accessories based in Oregon. During the investment period the founders of Sverica upgraded the Company's technology, developed e-commerce capability, launched a catalogue, and improved its operating infrastructure. During 1999 the Company was on pace to double sales and triple EBITDA. In November 1999, Camera world was sold to a financial buyer, again realizing equity returns which greatly exceeded Sverica's original projections.

### Gainshare Media



Gainshare Media owned and operated tradeshow and event properties -- The Super Floral Show (SFS) and The Administrative Professionals Conference (APC). Both events were industry leaders in their respective market segments, and accumulated a substantial base of repeat exhibitors and attendees over the course of their long operating histories. Over the course of the investment, Sverica made a number of operating improvements to the two events, backed by ongoing industry support and investment in the assets. Gainshare was sold to a strategic buyer in 2005.

