



K. Gunnar Bjorklund
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Mr. Bjorklund is a co-founder of Sverica International and is based in the San Francisco office. He serves on the board of several of Sverica's portfolio companies, including Accuvant, Delphon, DocuLynx, iCoat, Magellan's, PROEM, Prospect Education, Quest Education and Sheet Music Plus. Mr Bjorklund is focused on education and training as well as a variety of service, information management, transaction processing, ecommerce and other businesses. Mr. Bjorklund previously was co-CEO of Accudocs, a leading billing service provider and Sverica pre-fund portfolio company.

Prior to co-founding Sverica International, Mr. Bjorklund served as Director, Strategic Planning for American Express Company and was also a consultant with McKinsey & Company. He has been a consultant or advisor to the executives of several American corporations and a large European telecommunications company, focusing on strategic development, management, and operations issues. He also serves on the board of Ross Stores (NASDAQ: ROST).

A native of Sweden, Mr. Bjorklund holds a BA degree in Economics from the Stockholm School of Economics. As a Fulbright Scholar, Mr. Bjorklund earned his MBA degree at the Graduate School of Business at Stanford University. He is married, has three children, and lives in San Francisco.



David Finley
Managing Director
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Mr. Finley is a Managing Director in Sverica's Boston office, having joined the firm in October 2006. Mr. Finley leads Sverica's investments in Center Rock, MC Sign, US Liner and Center for Wound Healing.

Prior to joining Sverica, Mr. Finley served as a senior manager at The Parthenon Group, a strategy consulting firm, where he provided advisory services to private equity, mid-market and Fortune 1000 clients. Prior to joining Parthenon, Mr. Finley worked for Bain & Company as a consultant. Between Bain and Parthenon, he conducted a business turnaround as President of a manufacturing company in the custom wood products industry.

Mr. Finley graduated with distinction from the U.S. Naval Academy with a BS in Mechanical Engineering after which he served as a pilot and squadron maintenance division officer in the Navy. Mr. Finley transitioned from the Navy by attending the Amos Tuck School at Dartmouth College where he earned his MBA with distinction and was an Amos Tuck Scholar. He lives in Massachusetts with his wife and three children.



Alessandro L. Mina
Managing Director
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Mr. Mina is a co-founder of Sverica International and is based in the Boston office. He currently serves on several portfolio company boards including Ackerman Security Systems, Center Rock Inc., Creative Catalog Concepts, DocuLynx, iCoat Company, Oasis and Prospect Education. Mr. Mina also serves on the board of the Swedish School of Boston. He was previously President and CEO of Cameraworld.com, one of Sverica's pre-fund portfolio companies.

In earlier careers, Mr. Mina worked in the public and private sectors in a number of industries, including technology (United Nations Computing Centre and Storage Technology), banking (Citibank, Goldman Sachs & Co. and VISA) and telecommunications (consultant for a large European company).

A native of Italy and Sweden, Mr. Mina earned his BSc degree in Computer Engineering from Imperial College at the University of London and his MBA degree at the Graduate School of Business at Stanford University. He lives in Boston with his wife and two children.



Frank M. Young
Managing Director
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Mr. Young is a Managing Director in Sverica's San Francisco office. He officially joined Sverica in January 2007, but has worked closely with the team since 2003 as the CEO of PsPrint, LLC, a Sverica portfolio company.

During Mr. Young's tenure at PsPrint, revenues were quadrupled and the original projections for growth were revised and significantly increased. Mr. Young is also actively involved on the boards of portfolio companies Accuvant, Care Factor, Magellan's, MC Sign, Sheet Music Plus, and Syscon Justice Systems.

Prior to partnering with Sverica on PsPrint, Mr. Young worked in San Francisco with another middle market private equity firm called Alpine Investors and in the Mergers & Acquisitions Group at Robertson Stephens.

Mr. Young relocated to the Bay Area in 2000 after spending most of his life in the southeast. Born and raised in Alabama, Mr. Young received an MBA from the Fuqua School of Business at Duke University and a BA from Wake Forest University. Mr. Young has also received the designation Chartered Financial Analyst from the Association of Investment Management and Research / CFA Institute. He lives with his wife, daughter, and son in Mill Valley.



John McLane
Principal
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Mr. McLane is a Principal in Sverica's San Francisco office where he plays a leadership role in executing new investment transactions, portfolio company operations, and deal sourcing. Mr. McLane currently sits on the boards of Care Factor, DocuLynx, and Syscon Justice Systems.

Prior to joining Sverica's San Francisco office in March 2008, Mr. McLane was an Engagement Manager at McKinsey & Company, a management consulting firm, active in the Private Equity, Consumer/Retail, and Organization practices.

Before McKinsey, he worked as an operations and general manager at Christie's auction house and at PaintingsDirect.com, focused on using technology to drive improvements in the customer experience and business performance.

Mr. McLane studied Economics at Universite Paris IX Dauphine and Art History at Carleton College. He completed an MBA at the Wharton School and an MA in International and Latin American Studies at the Lauder Institute. He lives in Menlo Park with his wife and son.



Jordan Richards
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Mr. Richards is a Principal in Sverica's San Francisco office. He joined Sverica in early 2009 and holds firm wide responsibility for Sverica's deal origination and sourcing efforts. Mr. Richards currently sits on the board of Prospect Education and Quest Education.

Mr. Richards has over ten years of private equity, public equity and investment banking experience at JP Morgan Partners, Citadel Investment Group, Pequot Capital Management and Donaldson, Lufkin & Jenrette. Over the course of his career, Mr. Richards has invested in many different businesses and industries including business services, software, general industrial and manufacturing, technology media and telecom, retail and alternative energy.

A native of the northeast, Mr. Richards earned his BA in Government from Dartmouth College and his MBA from the Amos Tuck School of Business at Dartmouth College. He currently lives in San Francisco.



Bob Aspell
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Mr. Aspell is a Senior Associate in the San Francisco office. At Sverica he focuses on sourcing and evaluating new investment opportunities, industry research and portfolio company projects.

He was previously at Bain & Company, a global business and strategy consulting firm, based in Boston, MA. He worked in Bain's Private Equity Group performing both due diligence and portfolio work, and also worked on general strategy projects, focusing on Financial Services and IT.

A Boston native, Mr. Aspell earned a BS in Computer Science and Engineering at the Massachusetts Institute of Technology. He currently lives in San Francisco.



Ryan Harstad
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Mr. Harstad is a Senior Associate in Sverica's San Francisco office. He joined Sverica in 2011 and focuses on sourcing and evaluating new investments, transaction execution, and portfolio company operations.

Mr. Harstad previously worked with Friedman Fleischer & Lowe ("FFL"), a private equity firm based in San Francisco. At FFL, he evaluated opportunities and executed transactions across a variety of industries including healthcare services and consumer products. Prior to that, he was an Analyst with the Industrials Group in Lehman Brothers' Investment Banking division in New York.

Mr. Harstad graduated magna cum laude with a BS in Analytical Finance from Wake Forest University and earned an MBA with honors from the Wharton School at the University of Pennsylvania.



Geoff Lewis
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Mr. Lewis is a Senior Associate in the Boston office. At Sverica Mr. Lewis focuses on sourcing and evaluating new investment opportunities, industry research and portfolio company projects.

He was previously with Downer & Company, a boutique international investment banking firm based in Boston, MA. At Downer & Company, Mr. Lewis participated in both buy-side and sell-side programs across multiple industry sectors including automotive, food & nutrition, distribution and business services. Prior to that, he was with United Mergers & Acquisitions in Salt Lake City, UT.

Mr. Lewis is a cum laude graduate of the David Eccles School of Business at the University of Utah, where he earned an undergraduate degree in finance. He currently lives in Milton with his wife and son.



Gregg Osenkowski
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Mr. Osenkowski is a Senior Associate in the Boston office. He joined Sverica in 2006 and focuses on sourcing new investments, transaction execution, and portfolio company operations.

He was previously with Greenwich Strategy, LLC, a boutique strategy consulting firm in Providence, RI. At Greenwich Strategy, Mr. Osenkowski conducted due diligence for private equity transactions and consulted to firms in the manufacturing, business services, and technology industries. Prior to that, he was with the economic consulting firm Axiom Valuation Solutions.

Mr. Osenkowski is a summa cum laude graduate of Northeastern University, where he earned a dual degree in finance and economics. He also holds a graduate degree in economics from New York University. He lives in southeastern Massachusetts with his wife and two sons.



Jason Kustka
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Mr. Kustka is an Associate in the Boston office. He focuses on sourcing and evaluating new investment opportunities, transaction execution, and portfolio company support.

He was previously with Ampersand Ventures, a private equity firm based in Wellesley, Massachusetts. At Ampersand, he focused on investment opportunities in the healthcare and industrial sectors. Prior to that, Mr. Kustka was at C.W. Downer & Co., a boutique investment bank, where he participated in buy and sell-side M&A transactions in a variety of sectors, including health & wellness, aerospace & defense, and business services.

Mr. Kustka earned his undergraduate degree in Economics and Political Science at Northwestern University. He currently lives in Newton, Massachusetts.



Xiao Sun
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Mr. Sun is an Associate in the San Francisco office. He focuses on sourcing and evaluating new investment opportunities, industry research, and portfolio company operations.

He was previously with McKinsey and Company, a global management consulting firm, in the San Francisco and Cleveland offices. While at McKinsey, he served private equity, high tech, and financial institution clients on projects across strategy, operations, and strategic procurement.

Mr. Sun earned his undergraduate degree in Business Administration from the Fisher College of Business at The Ohio State University. He currently lives in San Francisco.



Martin S. Steber
Retired Managing Director
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Along with Gunnar Bjorklund, Sandro Mina and Nick Babchuk, Mr. Steber co-founded Sverica International in early 1993. During his early tenure, Mr. Steber was CEO of two pre-fund investments in Birmingham, Alabama, Automatic Detection Systems Inc, an electronic security company, and AccuDocs LLC, a billing services company. Both of these entities were eventually sold to larger industry leaders.

Later, Mr. Steber was actively involved in raising Sverica's first and second private equity funds. Mr. Steber retired from Sverica in late 2007 to relocate to Europe. He continues to serve on the board of Ackerman Security Systems, an Atlanta based leading electronic security company, as well as OASIS, a records information management company in Europe. Mr. Steber is a Limited Partner in or co-invests with each of Sverica's funds and serves on the board of directors of several other privately held companies.

During the summer of 2011 he relocated back to Montreal, where he lives with his wife and three children.



Chris Wolf
Chief Financial, Compliance, and Administrative Officer
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Mr. Wolf works out of Sverica's Boston office. In addition to assuming responsibility for Sverica's finance and administration, he assists the Partners in addressing portfolio company financial accounting and organization issues.

Prior to joining Sverica, Mr. Wolf held a similar position at Cambridgelight Partners, a venture capital firm investing in seed-stage technology companies. Previously, he was Senior Vice President Finance, Treasurer and Secretary of Swank, Inc., then a \$160 million NASDAQ manufacturer and distributor of fashion accessories. In an earlier career, Mr. Wolf was an audit partner in PricewaterhouseCoopers LLP serving middle-market clients in the consumer products, technology, financial services and healthcare industries.

Raised in the midwest, Mr. Wolf moved to Boston after earning a BBA in Accounting from the University of Notre Dame. He is a Certified Public Accountant and lives in Lexington with his wife. They have three children.



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Melanie Fiore
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Melanie Fiore is the Operations Manager for Sverica and is located in the Boston office. She distributes all limited partner communication and administers human resources aspects for Sverica.

Ms. Fiore's background is in trade show and conference operations, which she ran for two major events for Sverica's first portfolio company, Gainshare Media. The Super Floral Show, a trade show with over 300 floral exhibitors and the Administrative Professionals Conference, attended by approximately 2,000 administrative and executive assistants, were the premier events in their industries.

A long-time New England resident, Ms. Fiore earned an undergraduate degree in hotel, restaurant and travel administration from the University of Massachusetts Amherst. She lives in the Boston area with her husband and two sons.



Nathalie Allen
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Mrs. Allen is the executive assistant and office manager for the San Francisco office. She controls executive scheduling and provides direct support to the executive team, as well as general office support to ensure day-to-day operations run smoothly.

Previously she was at Credit Suisse in San Francisco, CA. At Credit Suisse, Mrs. Allen provided support to M&A executives. Prior to that, she was with Paul A. Violich, Inc., providing executive and general office support.